

Course name:**Developing entrepreneur personality and skills**

ECTS	2
Course status	optional, facultativ
Course final assessment /evaluation of outcomes	graded credit
Prerequisite	Knowledge of macro i micro economics as well as management and marketing

Main field of study:**Forestry**

Educational profile	General academic
Code of studies and education level	MSc
Semester of studies	summer
Language of instruction	English

Course offered by:

Name of faculty offering the course	Faculty of Forestry
Name of department offering the course	Department of Forest Resources Management
Course coordinator	dr inż. Marcin Piszczek

Learning outcomes:

Symbol of outcome	Description of the learning outcome	Reference to main field of study outcomes	Area symbol*
KNOWLEDGE – student knows and understands			
LES_ROUP_W01	role of entrepreneurship in economy and personal development.	LES2_W01 LES2_W05	RL
LES_ROUP_W02	country and international programmes and institutions supporting entrepreneurship.	LES2_W01 LES2_W05	RL
LES_ROUP_W03	types of entrepreneur personalities.	LES2_W01 LES2_W05	RL
LES_ROUP_W04	uncertainty perception and risk management	LES2_W01	RL
LES_ROUP_W05	psychological makeup and distinctive features of entrepreneurs	LES2_W01	RL
LES_ROUP_W06	resources, financing and entrepreneurship strategies.	LES2_W01	RL
SKILLS – student is able to			
LES_ROUP_U01	prepare business plan and develop start-up.	LES2_U09 LES2_U10	RL
LES_ROUP_U02	prepare risk assessment for new business project.	LES2_U09 LES2_U10	RL
LES_ROUP_U03	raise money from external financing sources.	LES2_U09 LES2_U10	RL
SOCIAL COMPETENCIES – student is ready to:			
LES_ROUP_K01	work independently and manage team work, select roles for personal competences of individual team members, and accept the lifelong learning.	LES_K01 LES_K02	RL

Teaching contents

Lectures	15 hours
Topics	<p>Entrepreneurship as a personal feature and business activity. The role of entrepreneurship in national/global economy.</p> <p>Entrepreneurship's mix 8P's.</p> <p>Entrepreneurship ecosystem: government and non-government programs supporting entrepreneurs in Poland and EU.</p> <p>Financing sources for new businesses.</p> <p>Strategies and uncertainty perception.</p> <p>Predictors and determinants of success.</p> <p>Business Plan (part I and II).</p>

Accomplished learning outcomes	LES_ROUP_W01; LES_ROUP_W02; LES_ROUP_W03; LES_ROUP_W04; LES_ROUP_W05; LES_ROUP_W06
Means of verification, rules and criteria of assessment	Complement test, single-choice test, open questions (minimum 55% of points possible plus 1 point to obtain a positive grade). The lecture grade is 50% of the final grade.

Classes: **15 hours**

Topics	Case study: searching possibilities for new business activity. Case study: searching for business partners and developing cooperation. Case study: Risk assessment. Case study: project-based model. Case study: Risk assessment. Start-up: idea, creation and development Case study: Business Plan, parts, preparation.
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Accomplished learning outcomes	LES_ROUP_U01; LES_ROUP_U02; LES_ROUP_U03; LES_ROUP_K01
Means of verification, rules and criteria of assessment	Passing the project (individual or group) on a grade. Assessment of individual and group activity and skills. The participation of the positive grade from the completion of the exercises in the final evaluation is 50%.

References:

Basic	Drucker, P. F. (1993). Innovation and entrepreneurship: practice and principles. New York: HarperBusiness. Hisrich, R. D. (2011). Entrepreneurship. McGraw-Hill Education.
Supplementary	Rausand, M. (2013). "Chapter 1: Introduction". Risk Assessment: Theory, Methods, and Applications . John Wiley & Sons. pp. 1–28.

Structure of learning outcomes

Area of academic study: R – Agricultural sciences, L - Forestry	2 ECTS **
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Structure of student activity

Contact hours	34	hrs.	1.1 ECTS**
Including:			
lectures	15	hrs.	
classes and seminars	15	hrs.	
consultations	2	hrs.	
participation in research	...	hrs.	
obligatory traineeships	...	hrs.	
participation in examination	2	hrs.	
e-learning	...	hrs. ECTS**
student own work	26	hrs.	0.9 ECTS**

*Areas of academic study in the fields of: H- humanities; S - social studies; P – biological sciences; T – technological sciences; M- medical, sport and health sciences; R – Agricultural, forestry and veterinary sciences; A – the arts

** stated with an accuracy to 0.1 ECTS, where 1 ECTS = 25 - 30 hours of classes